



# SELECTED TRANSACTIONS – Business Services

| Investor | Transaction / project                                       | Asset / Target                     | R&Co role & expertise  |
|----------|---|------------------------------------|--|
| 2023     | Deal origination / buy-side                                 | Tele Media                         | Deal origination and buy-side M&A Lead Advisory on the acquisition of a dedicated telco network services provider in Northern and Eastern Germany with the aim to establish a market leading position in telco infrastructure services for Circet in Germany |
| 2023     | Deal origination / buy-side                                 | MAMBAU                             | Deal origination and buy-side M&A Lead Advisory on the acquisition of a civil engineering company for fibre rollout in Northern Germany with the aim to establish a market leading position in telco infrastructure services for Circet in Germany           |
| 2023     | Private owners  | ATREUS                             | Sell-side M&A Lead Advisory for the leading player for executive interim management in Germany. Sold to Heidrick & Struggles, the global market leader in executive search, on behalf of private owners  |
| 2023     | Deal origination / buy-side                                 | Rohrleitungsbau                    | Buy-side M&A Lead Advisory on the acquisition of a pipeline specialist with core competences in the installation of gas, water and sewage pipes and the creation of district heating systems   |
| 2022     | THE CARLIER GROUP Deal origination / buy-side               | TIBA                               | Deal origination and buy-side M&A Lead Advisory on the acquisition of an Austrian value-added distributor of passive components for telecommunications networks  |
| 2022     | Private owners  | CORESIS                            | Sell-side M&A Lead Advisory for the sale of a leading real estate investment company for very wealthy private and institutional investors. Sold to aam2core Holding AG   |
| 2022     | BTV Multimedia Group<br>Deutsche Beteiligung AG Acquisition | STW                                | Comprehensive CDD on an established specialist for splicing and measurement technology, fibre to the home and cable installations in Austria   |
| 2021     | AUCTUS Acquisition  | S&D Fiber                          | Comprehensive commercial review and value creation strategy on a Swiss infrastructure service company specialised in the planning and rollout of fibre optic networks  |
| 2021     | dun & bradstreet Sell-side (majority)                       | dun & bradstreet B2C business unit | Sell-side M&A Lead Advisory for Dun & Bradstreet's German B2C business activities, a leading provider of B2C marketing solutions in German-speaking countries. Sold to The Data Agency   |
| 2021     | INVISION Acquisition  | BOOP                               | Comprehensive CDD on one of the largest professional football player agencies in Europe on behalf of Invision, the Swiss mid-cap private equity specialist   |
| 2021     | Capiton Strategic review                                    | BWTS                               | Evaluation of strategic expansion options for BWTS, a service provider in the field of renewable energies  |
| 2020     | PARAGON PARTNERS Acquisition                                | 7days                              | Comprehensive CDD on a leading supplier of modern and innovative workwear for medical professions  |
| 2020     | Circet<br>Advent International Deal origination / buy-side  | EILERS & ERNY                      | Deal origination and buy-side M&A Lead Advisory on the acquisition of a construction company specialised in the rollout and maintenance of telecommunication networks  |
| 2020     | BTV Multimedia Group<br>Deutsche Beteiligung AG Acquisition | FIONIS                             | CDD on a leading Austrian system integrator specialised in the rollout of fibre optic networks   |
| 2019     | Circet<br>Advent International Deal origination / buy-side  | Dieter TOMBERS                     | Deal origination and buy-side M&A Lead Advisory on the acquisition of a construction company specialised in the rollout and maintenance of cable networks  |